



congition and is a leading property investment, controlled in Hong Kong where it owns and manages some five million sq. ft of prime office and retail space in the neart of the Central business district.

stand Limited manages these assets and the strong's other property and infrastructure interests in standard Hong Kong by providing services to Group sempanies.

rangkong Land Holdings Limited is incorporated in Fermuda with its primary share listing in London. The Company's shares are also listed in Singapore and Fermuda. In addition, it has a sponsored American Pepositary Receipt programme. Hongkong Land is a member of the Jardine Matheson Group.

Artist's impression of Alexandra House refurbished seelium (front cover).



# Highlights

- · Hong Kong office market remains weak
- Further decline in property values
- Occupancy in Central portfolio over 90% with Chater House 79% let
- First phase of Central Park residential project in Beijing substantially sold

#### Results

Prepared in	accordance with I	FRS			in accordance with valuation of leaseh	
	(unaudite Six months ended			(unaudite Six months ended		
Change	2002	2003		2003	2002	Change
<u></u> %	US\$m 	US\$m		US\$m	US\$m 	
7	72	77	Operating profit/(loss)	(820)	(460)	n/m
(20)	83	66	Underlying net profit	84	96	(13)
4	28	29	Net profit/(loss)	(872)	(506)	n/m
%	US¢ 	US¢		US¢	US⊄	%
(20)	3.72	2.97	Underlying earnings per share	3.76	4.30	(13)
3	1.24	1.28	Earnings/(loss) per share	(39.19)	(22.73)	n/m
(43)	3.50	2.00	Interim dividend per share	2.00	3.50	(43)
<u>%</u>	US\$ 	US\$		US\$	US\$	<u></u>
(17)	0.12*	0.10	Net asset value per share	1.80	2.23*	(19)

<sup>\*</sup> At 31st December 2002

The Group's financial statements are prepared under International Financial Reporting Standards ('IFRS') which do not permit leasehold interests in land to be carried at valuation. This treatment does not reflect the generally accepted accounting practice in the territories in which the Group has significant leasehold interests, nor how management measures the performance of the Group. Accordingly, the Group has presented supplementary financial information prepared in accordance with IFRS as modified by the revaluation of leasehold properties in addition to the IFRS financial statements. The figures included in the Chairman's Statement are based on this supplementary financial information unless otherwise stated.

# Chairman's Statement

#### Overview

The Hong Kong office market is experiencing a period of negative net demand not seen for more than 20 years. The completion of new buildings in such an environment has inevitably placed downward pressure on rents. Against this very competitive background, Hongkong Land has continued to gain market share and has succeeded in reducing vacancy in the first half to under 10% of its portfolio.

#### **Performance**

Underlying net profit for the six months ended 30th June 2003 was US\$84 million, a reduction of 13% compared with the first half of 2002. Net income from properties trended lower as rental reversions continued to be negative. Underlying earnings per share at US¢3.76 fell in line with underlying profit.

Under the provisions of International Financial Reporting Standards, the Group is required to take any movement in the value of its investment property portfolio to profit and loss account. At 30th June 2003, on the basis of an external valuer's report, a net revaluation deficit of some US\$952 million has been taken to profit and loss account, reflecting a reduction in the value of the portfolio of 15% since 31st December 2002. This has led to an overall reported loss for the half year of US\$872 million. With no short-term recovery anticipated, the Directors have concluded that it would be prudent to reduce the interim dividend for 2003 to US¢2.00 per share.

#### **Group Review**

#### **Commercial Property**

The cyclical downturn in the office market in Hong Kong has continued with weak demand for additional space. The market remains active, however, with a range of businesses concluding that space consolidation and relocation decisions are best implemented when the market is competitively priced. Hongkong Land continued to win a significant proportion of these relocating tenants in the first half of 2003, thereby reducing committed vacancy to single figures by the end of June.

In addition to the tough economic environment, Hong Kong had to deal with the outbreak of SARS. This led to a sharp, though uneven, short-term reduction in turnover for many retailers. Hongkong Land, however, remains confident in the recovery of the high-end retail sector, and has launched the first phase of its project to enhance The Landmark complex.

Our joint-venture development in Singapore, One Raffles Quay, is under construction. Although the market is presently weak, the prime location of this development has been underscored by the Singapore authorities' announcement that the new Business and Financial Centre of the city will be focused in the Marina Boulevard area.

### **Residential Property**

Despite the hiatus in the Beijing property market in the second quarter, created by the outbreak of SARS, sales have steadily risen at our joint venture with the Vantone Group, Central Park. Phase One is now substantially sold and will be completed in mid-2004. The second phase of the development is being planned.

In Hong Kong, construction work is continuing at Ivy on Belcher's, our small development in Western District. Grosvenor Land, our joint-venture property fund with Grosvenor Estate, made no new acquisitions and its existing portfolio is almost fully let.

#### Infrastructure

As announced in February, the Group's strategy is to extract value from existing infrastructure assets, while minimising further investment. In Mainland China, the Group has agreed to sell the majority of its stake in China Water Company, reducing its interest to 2.4% and realising a profit of some US\$3 million. Central China Power has been liquidated and the assets sold, creating a small write-back to our accounts. The future of China Infrastructure Group is under review.

In Hong Kong, construction is continuing on the new container terminal with completion expected in 2004, when Asia Container Terminals, in which the Group has a 28.5% stake, will exchange its interest in CT9 for two berths in CT8. The Tradeport logistics terminal became operational in the first half and has signed its first customers.

#### **Finance**

The Group's strategy of extending the maturity of its borrowing facilities made progress with an issue of HK\$1.5 billion 3-year fixed rate bond in April and the signing of a HK\$5 billion 7-year bank syndicated loan in July. The average life of the Group's facilities has now been extended to over five years.

#### Outlook

Further weakness is expected in the Hong Kong property market in the second half of the year as new developments continue to put pressure on values and rents. Hongkong Land will remain focused on providing superior levels of customer service and property management so as to attract a greater share of tenants and maintain a high level of occupancy.

### Simon Keswick

Chairman 29th July 2003

# Consolidated Profit and Loss Account

Prepared in accordance with IFRS Prepared in accordance with IFRS as modified by revaluation of leasehold properties\* (unaudited) (unaudited) Year ended Six months ended 30th June Six months ended 30th June 31st December 31st December 2002 2002 2003 2003 2002 2002 us\$m us\$m us\$m Note US\$m US\$m us\$m 396.6 190.6 183.8 Revenue 183.8 190.6 396.6 (115.1)(48.9)(56.1)Recoverable and non-recoverable costs (39.3)(37.0)(84.2)281.5 141.7 127.7 144.5 153.6 312.4 Net income from properties 0.5 0.2 0.2 Other income 0.2 0.2 0.5 (14.8)(29.6)(29.6)(14.5)(14.8)Administrative and other expenses (14.5)252.4 127.4 113.1 129.9 139.3 283.3 Decrease in fair value of investment (951.8)(601.1)(987.7)properties (36.0) (97.7)(55.1)Asset impairments and disposals 1.7 2.2 (25.3)154.7 77.1 (820.2)(459.6)72.3 Operating profit/(loss) (729.7)(64.8)(29.7)(33.1)Net financing charges (33.1)(29.7)(64.8)Share of results of associates and (1.9)(0.8)(2.2)joint ventures (5.5)(2.7)(4.1)0.88 41.8 41.8 Profit/(loss) before tax (858.8) (492.0)(798.6)(27.2)(14.0)(13.2)(13.3)(13.9)(26.9)60.8 27.8 28.6 Profit/(loss) after tax (872.1)(505.9)(825.5)(0.1)Minority interests (0.1)(0.1)(0.1)(0.1)(0.1)60.7 27.7 28.5 Net profit/(loss) (872.2)(506.0)(825.6)US¢ US⊄ US¢ US¢ US⊄ US⊄ Earnings/(loss) per share (39.19)(37.10)2.73 1.24 1.28 basic (22.73)7.17 3.72 2.97 - underlying 3.76 4.30 8.64

<sup>\*</sup> The basis of preparation of this supplementary financial information is set out in Note 1.

# Consolidated Balance Sheet

	Prepared	in accordance with	IFRS			as modified by re	valuation of lease	
	At	(unaud				(unaudi		At
3	31st December	At 30th				At 30th	June	31st December
	2002	2002	2003			2003	2002	2002
	US\$M	US\$m	US\$m	Note		US\$m	US\$m	
					Net operating assets			
				8	Tangible assets			
	911.4	921.0	909.8		Investment properties	5,309.4	6,626.7	6,249.8
	4.3	4.6	3.9		Others	12.5	13.3	13.0
	915.7	925.6	913.7			5,321.9	6,640.0	6,262.8
	666.7	682.6	624.9		Leasehold land payments	-	_	_
	227.3	395.1	250.5		Associates and joint ventures	266.2	414.3	246.3
	3.7	18.3	3.7		Other investments	3.7	18.3	. 3.7
	0.9	2.4	1.0		Deferred tax assets	1.0	2.4	0.9
	9.4	9.4	9.1		Pension assets	9.1	9.4	9.4
	1,823.7	2,033.4	1,802.9		Non-current assets	5,601.9	7,084.4	6,523.1
ſ	48.1	45.7	46.5		Properties held for sale	46.5	45.7	48.1
	240.9	78.7	201.4		Debtors, prepayments and others	201.4	78.7	240.9
	550.6	460.8	560.9		Bank balances and other liquid funds	560.9	460.8	550.6
	839.6	585.2	808.8		Current assets	808.8	585.2	839.6
	(219.1)	(244.0)	(190.4)		Creditors and accruals	(190.4)	(244.0)	(219.1)
İ	(68.1)	(82.3)	(92.4)	9	Borrowings	(92.4)	(82.3)	(68.1)
	(26.9)	(23.1)	(23.3)		Current tax liabilities	(23.3)	(23.1)	(26.9)
	(314.1)	(349.4)	(306.1)		Current liabilities	(306.1)	(349.4)	(314.1)
	525.5	235.8	502.7		Net current assets	502.7	235.8	525.5
	(2,074.6)	(1,854.2)	(2,075.9)	9	Long-term borrowings	(2,075.9)	(1,854.2)	(2,074.6)
	(14.2)	(13.6)	(16.5)		Deferred tax liabilities	(18.5)	(15.7)	(16.2)
	260.4	401.4	213.2			4,010.2	5,450.3	4,957.8
					Capital employed			
	229.5	229.5	229.5		Share capital	229.5	229.5	229.5
	108.3	249.3	60.9		Revenue and other reserves	3,857.6	5,297.9	4,805.4
	(77.7)	(77.7)	(77.7)		Own shares held	(77.7)	(77.7)	(77.7)
	260.1	401.1	212.7		Shareholders' funds	4,009.4	5,449.7	4,957.2
	0.3	0.3	0.5		Minority interests	0.8	0.6	0.6
	260.4	401.4	213.2			4,010.2	5,450.3	4,957.8
	US\$	US\$	US\$			US\$		US\$
	0.12	0.18	0.10		Net asset value per share	1.80	2.45	2.23

Prepared in accordance with IFRS

<sup>\*</sup> The basis of preparation of this supplementary financial information is set out in Note 1.

# Consolidated Statement of Changes in Shareholders' Funds

Prepared	in accordance with If	<sup>‡</sup> RS		Prepared as modified by re	d in accordance vivaluation of lease	
Year ended 31st December	(unaudit Six months ende	*		(unaudi Six months ende		Year ended 31st December
2002	2002	2003		2003	2002	2002
US\$m	US\$m	US\$m	Note	US\$m	US\$m	US\$m 
465.4	465.4	260.1	At beginning of period	4,957.2	6,048.1	6,048.1
			Net exchange translation differences			
25.8	23.8	(1.7)	– amount arising in the period	(1.4)	23.4	26.5
3.1		_	<ul> <li>transfer to consolidated profit and loss account</li> </ul>	_	-	3.1
			Revaluation of other investments			
14.2	14.9	(0.1)		(0.1)	14.9	14.2
(87.2)	-	-	<ul> <li>transfer to consolidated profit and loss account on disposal</li> </ul>	-	-	(87.2)
			Cash flow hedges			
(46.2)	(20.2)	1.0	– fair value gains/(losses)	1.0	(20.2)	(46.2)
24.6	11.9	13.9	<ul> <li>transfer to consolidated profit and loss account</li> </ul>	13.9	11.9	24.6
			Net gains/(losses) not recognised in			
(65.7)	30.4	13.1	consolidated profit and loss account	13.4	30.0	(65.0)
60.7	27.7	28.5	Net profit/(loss)	(872.2)	(506.0)	(825.6)
(200.3)	(122.4)	<b>(89.0</b> )	10 Dividends	(89.0)	(122.4)	(200.3)
260.1	401.1	212.7	At end of period	4,009.4	5,449.7	4,957.2

<sup>\*</sup> The basis of preparation of this supplementary financial information is set out in Note 1.

# Consolidated Cash Flow Statement

Prepared	in accordance with I	FRS			as modified by rev	aluation of lease	hold properties*
Year ended	(unaudi				(unaudite		Year ended
31st December	Six months ende	ed 30th June			Six months ended	1 30th June	31st December
2002	2002	2003			2003	2002	2002
US\$m 	US\$m	US\$ <b>m</b>	Note		US\$m	US\$M 	US\$M
				Cash flows from operating activities _			
154.7	72.3	77.1		Operating profit/(loss)	(820.2)	(459.6)	(729.7)
32.1	14.5	17.4		Depreciation and amortisation	0.6	2.6	1.2
				Decrease in fair value of investment			
-	-	-		properties	951.8	601.1	987.7
97.7	55.1	36.0		Asset impairments and disposals	(1.7)	(2.2)	25.3
(22.0)	0.8	(12.0)		(Increase)/decrease in debtors,	(13.0)	0.0	(22.0)
(22.0)	(6.0)	(13.0) (3.6)		prepayments and others  Decrease in creditors and accruals	(13.0)	0.8 (6.0)	(22.0)
29.5	12.8	10.2		Interest received	10.2	12.8	29.5
25.5	12.0	10.2		Interest and other financing	10.2	12.0	25.5
(88.8)	(43.9)	(42.5)		charges paid	(42.5)	(43.9)	(88.8)
(11.5)	(4.9)	(14.4)		Tax paid	(14.4)	(4.9)	(11.5)
2.0	0.8	0.5		Dividends received	0.5	0.8	2.0
192.8	L L L	67.7	1	L	67.7	101.5	192.8
		• • • • • • • • • • • • • • • • • • • •		Cash flows from investing activities			
(21.5)	(8.9)	(10.3)		Major renovations expenditure	(10.3)	(8.9)	(21.5)
(102.7)	(72.1)	(15.6)		Developments capital expenditure	(15.6)	(72.1)	(102.7)
				Investments in and loans to			
(20.3)	(1.7)	(27.0)		joint ventures	(27.0)	(1.7)	(20.3)
(1.3)	- ]]	-		Purchase of other investments	- 11	-	(1.3)
4.0	_	79.6		Disposal of associates, joint ventures and other investments	79.6	_	4.0
	(22.7)						
(141.8)	(82.7)	26.7		Call flavor form financian and data	26.7	(82.7)	(141.8)
		190.5	]	Cash flows from financing activities Net proceeds from issue of notes	190.5		
(618.0)	(391.0)	(262.9)		Repayment of secured bank loans	(262.9)	(391.0)	(618.0)
751.9	391.0	91.2		Drawdown of unsecured bank loans	91.2	391.0	751.9
(5.8)	(5.7)	(12.8)		Repayment of unsecured bank loans	(12.8)	(5.7)	(5.8)
(199.3)	(121.5)	(88.5)		Dividends paid by the Company	(88.5)	(121.5)	(199.3)
			j				
(71.2)	(127.2)	(82.5)			(82.5)	(127.2)	(71.2)
0.6	0.2	(0.3)		Effect of exchange rate changes	(0.3)	0.2	0.6
				Net increase/(decrease) in cash and			
(19.6)	(108.2)	11.6		cash equivalents	11.6	(108.2)	(19.6)
566.2	5663	546.6		Cash and cash equivalents at	546.6	566.2	E66.2
300.2	566.2			beginning of period	346.6	566.2	566.2 ————
				Cash and cash equivalents at end			
546.6	458.0	558.2		of period	558.2	458.0	546.6
US⊄	US¢	US¢			US¢	US∉	US¢
7.70	4.16	2.58	11	Cash flow per share	2.58	4.16	7.70
			11	Cost. How per strate		7.10	

Prepared in accordance with IFRS

 $<sup>\</sup>ensuremath{^{\star}}$  The basis of preparation of this supplementary financial information is set out in Note 1.

# Notes

## 1 Accounting policies and basis of preparation

The unaudited interim condensed financial statements have been prepared in accordance with IAS 34 – Interim Financial Reporting.

There have been no changes to the accounting policies described in the 2002 annual financial statements. As in 2002, the Group is required to account for leasehold land in respect of investment and other properties at amortised cost in order to comply with IFRS. This treatment does not reflect the generally accepted accounting practice in the territories in which the Group has significant leasehold interests, nor how management measures the performance of the Group. Accordingly, the Group has presented supplementary financial information on pages 4 to 7 prepared in accordance with IFRS as modified by the revaluation of leasehold properties.

The Directors continue to review the appropriateness of the Group's accounting policies and disclosures in the light of developments in IFRS.

#### 2 Revenue

	Prepared in accordance with IFRS	
	Six months ended 30th June	
	<b>2003</b> 20	
	USSM	US\$m
Property	<del></del> -	
Rental income	154.0	161.1
Service and management charges	29.8	29.5
	183.8	190.6

### 3 Asset impairments and disposals

•	Prepared in accordance with IFRS		
	Six months ended 30th June		
	2003		
	us\$m 	US\$m	
Impairment provisions on properties	<b>(40.7)</b> (57		
Other asset impairment reversals	4.7	-	
Gain on dilution of interest in a joint venture		2.2	
	(36.0)	(55.1)	
By business			
Property	(40.4)	(57.3)	
Infrastructure	4.4	2.2	
	(36.0)	(55.1)	

## 4 Operating profit

Prepared in accordance with I	FRS
Six months ended 30th Jun	۵

	2003	2002
	US\$m	us\$m
By business	<del></del>	
Property	124.1	138.1
Infrastructure	(0.7)	(0.8)
Corporate	(10.3)	(9.9)
	113.1	127.4
Asset impairments and disposals (see Note 3)	(36.0)	(55.1)
	77.1	72.3

# 5 Share of results of associates and joint ventures

Prepared in accordance with IFRS

Six months ended 30th June

	2003 US\$m	2002 us\$m
By business		
Property	(2.0)	(1.1)
Infrastructure	(0.2)	(0.2)
Corporate	· -	0.5
	(2.2)	(8.0)

#### 6 Tax

Prepared in accordance with IFRS
Six months ended 30th June

	2003 Ussm	2002 us\$m
Company and subsidiaries Associates and joint ventures	13.0 0.2	13.7
	13.2	14.0

Tax on profits is provided at the rates of taxation prevailing in the territories in which the Group operates.

## 7 Earnings per share

Earnings per share are calculated on net profit of US\$28.5 million (2002: US\$27.7 million) and on the weighted average number of 2,225.6 million (2002: 2,225.6 million) shares in issue during the period, which excludes 69.6 million shares in the Company held by a wholly-owned subsidiary.

Earnings per share reflecting the revaluation of leasehold properties are calculated on net loss of US\$872.2 million (2002: loss of US\$506.0 million) as shown in the supplementary financial information.

Additional earnings per share are also calculated based on underlying net profit. The difference between underlying net profit and net profit is reconciled as follows:

Prepared in accordan	nce with IFRS		Prepared in accord as modified by ri leasehold pr	evaluation of
Six months ended	30th June		Six months ende	ed 30th June
2002	2003		2003	2002
US\$m	US\$m		US\$m 	US\$m
27.7	28.5	Net profit/(loss)	(872.2)	(506.0)
_	_	Revaluation of leasehold properties	957.6	603.9
55.1	37.5	Asset impairments and disposals	(1.7)	(2.2)
82.8	66.0	Underlying net profit	83.7	95.7

### 8 Tangible assets

Prepared in accordance with IFRS

	Six months ended 30th June		Year ended 31st December
	2003	2002	2002
	US\$m	US\$m	US\$m
Net book value at beginning of period	915.7	819.1	819.1
Exchange rate adjustments	(1.5)	5.6	8.0
Additions	14.3	112.6	118.7
Depreciation	(14.8)	(11.7)	(26.4)
Release of contingency			(3.7)
Net book value at end of period	913.7	925.6	915.7

## 9 Borrowings

10

	Prep	Prepared in accordance with IFRS		
	At 30th	June	At 31st December	
	2003	2002	2002	
	US\$m	US\$m	US\$m	
Current				
Bank overdrafts	2.7	2.9	4.0	
Short-term borrowings	57.7	38.4	38.5	
Current portion of long-term borrowings	32.0	41.0	25.6	
	92.4	82.3	68.1	
Long-term borrowings				
Bank loans	1,175.3	1,235.6	1,389.0	
7% bonds due 2011	710.0	618.6	685.6	
3% notes due 2006	190.6		_	
	2,075.9	1,854.2	2,074.6	
	2,168.3	1,936.5	2,142.7	
Secured	2.0	491.7	264.8	
Unsecured	2,166.3	1,444.8	1,877.9	
	2,168.3	1,936.5	2,142.7	
Hong Kong Dollar	1,827.3	1,711.8	1,805.3	
Singapore Dollar	274.7	220.8	275.6	
United States Dollar	65.9	3.3	61.1	
Vietnamese Dong	0.4	0.6	0.7	
	2,168.3	1,936.5	2,142.7	
Dividends			ordance with IFRS nded 30th June 2002	
		US\$ <b>m</b>	US\$m	

An interim dividend in respect of 2003 of US¢2.00 (2002: US¢3.50) per share amounting to a total of US\$44.5 million (2002: US\$77.9 million) is declared by the Board and will be accounted for as an appropriation of revenue reserves in the year ending 31st December 2003.

122.4

89.0

Final dividend in respect of 2002 of US $\alpha$ 4.00 (2001: US $\alpha$ 5.50) per share

## Notes

## 11 Cash flow per share

Cash flow per share is based on cash flows from operating activities less major renovations expenditure amounting to US\$57.4 million (2002: US\$92.6 million) and is calculated on the weighted average of 2,225.6 million (2002: 2,225.6 million) shares in issue during the period, which excludes 69.6 million shares in the Company held by a wholly-owned subsidiary.

## 12 Capital commitments and contingent liabilities

	Prepared in accordance with IFRS			
	At 30th June		At 31st December	
	2003	2002	2002	
	US\$m	us\$m	US\$m	
Capital commitments	611.4	503.6	434.4	
Guarantees in respect of				
<ul> <li>facilities made available to joint ventures</li> </ul>	23.3	38.5	30.1	
– Container Terminal 9 development in Hong Kong	74.2	89.5	78.1	

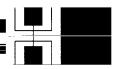
# Shareholder Information

#### Dividend

me interim dividend of USv2 00 per share will be payable on 15th October 2003 to shareholders on the register of members at the close of usiness on 22nd August 2003. The ex-dividend date will be on 20th August 2003, and the share registers will be closed from 25th to 29th register 2003, inclusive. Shareholders will receive their dividends in United States Dollars, unless they are registered on the Jersey branch register where they will have the option to elect for Sterling. These shareholders may make new currency elections by notifying the United register agent in writing by 25th September 2003. The Sterling equivalent of dividends declared in United States Dollars will be included by reference to a rate prevailing on 2nd October 2003. Shareholders holding their shares through The Central Depository (Pte)

# Hongkong Land Holdings Limited

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# Close

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#### HONGKONG LAND HOLDINGS LIMITED

#### **INTERIM REPORT 2003**

Hongkong Land Holdings Limited announces that its Interim Report for the six months ended 30th June 2003 has been posted to shareholders today, Thursday, 21st August 2003, and is available on the Company's website at www.hkland.com.

A copy of the above report has also been submitted to the UK Listing Authority (the "UKLA"), and will shortly be available for inspection at the UKLA's Document Viewing Facility, which is situated at:

The Financial Services Authority 25 The North Colonnade Canary Wharf London E14 5HS Tel no. (44) 20 7676 1000

Neil M McNamara, Jardine Matheson Limited For and on behalf of Hongkong Land Holdings Limited

21st August 2003

www.hkland.com

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